

The REALTOR® REPORT

Good Day Everyone,

It was a March Madness for BCAR and Basketball! Both had some very interesting outcomes. BCAR's outcomes were all positive, but I don't think I can say the same for some of the basketball teams!

BCAR held March Madness for education offering the CE classes that are mandated for the 2020 license renewal and a 2-day Green Designation course. We offered a great lunch and many \$25.00 gift cards all thanks to our awesome BCAR Affiliates who sponsored the events and Rose who organized the classes. Once again, I would like to thank our BCAR affiliates for always supporting our events and being such a great part of our association. Please remember to support our affiliates the way they continually support us.

Well, this takes us into April and into our busy season for selling homes, even though it seems the season started in February and has been going steady ever since. This is beautiful music to all of us and Beaver County! Wishing you all a great season!

The BCAR board will be traveling to Grove City for our annual Professional Standards Training on Thursday, April 4. This is a requirement since we belong to PAR's Professional Standard Cooperative. BCAR's committee chairs have been very busy preparing a lot of interesting programs and events for the upcoming months. Look for information in your emails from Rose and in the newsletters. We are mixing it up with informative meetings and fun events. Please try to attend since there is a lot of work and time that go into the networking that we plan for you! If there is a Designation or program that you would like to see us hold, let us know. If you would like to be more involved in the association, please reach out--we would love to have you! The county is holding events too, so please try to attend these so that you are in the know. Please keep all our members that are in need in your prayers!

Rose will be in State College on April 10 & 11. If you need anything, please reach out to me at 724-713-2337.

Have a Wonderful and Blessed Easter!

Happy April!!

God Bless and always remember to "Enjoy Life"!

Beverly



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Association Executive
 Rose DeWeese



SOUTHWEST FIELD REPORT

The Field Report is published by the PAR Field Program which provides local associations across the state with government affairs representation.

Veronica Cardello—vcardello@parealtor.org

MCOCA Violation – The borough of Kittanning has subcontracted out their inspection services to a company in Grove City. This means that the borough will not issue any use and occupancy permits. The company was unaware of the changes to the Municipal Code and Ordinance Compliance Act, which went into effect on Jan. 2, 2017. The changes state that municipalities are not allowed to deny a temporary use and occupancy permit if there are no “substantial violations” found. After several conversations with the borough solicitor, the code enforcement office and the inspectors with the sub-contracted company, this issue is resolved. The inspection company is now complying with MCOCA. If anyone has further issues, please contact me via email.

Housing Summit – The **Lawrence County Board** participated in a housing summit with the United Way of New Castle and Blue Print Communities. This summit focused on the comprehensive plan of the housing project taking place in the Lower Eastside. The board applied and was granted a Smart Growth Grant to aid in the development of the comprehensive plan. The implementation of the comprehensive plan will take place throughout the remainder of the year.

Redevelopment Authority of Westmoreland County – The **Realtors® Association of Westmoreland, Indiana and Mon Valley** invited April Kopas, executive director of the Redevelopment Development Authority and the Westmoreland County Landbank, to discuss the revitalization projects taking place throughout the county. The Realtors® association and RACW are looking to partner to assist in community revitalization efforts, the implementation of programs intended to remove blight and improve conditions for low-to-moderate income residents throughout Westmoreland County. For more information on these programs, visit the Redevelopment Authority’s website.

Candidate Interviews – Many associations will be conducting candidate interviews for the upcoming municipal elections. Please check with your local association if you wish to participate.



Beaver County Association of Realtors

Total % of Goal Achieved 2019—89.68%

Total Money Raised in 2019 — \$6,699.00

2019 Goal— \$7,470.00

% of Members Investing in 2019— 43.37%

Number of Investors in 2019—216

SAVE THE DATE

BCAR GENERAL MEMBERSHIP MEETING

MAY 3, 2019 @ 9am

First Presbyterian Church of Beaver

Guest Speakers:

Denis Sutter, Executive Director Habitat for Humanity

Denis will be on hand to discuss upcoming projects and services that Habitat for Humanity offers to our community.

&

Lance Grable, Director Beaver County Office of Planning

Lance will be sharing updates with the Planning, Redevelopment and GIS departments in Beaver County and discussing how they are using technology to advance our region. Be on hand to learn about some of the in house projects that are underway right here in Beaver County!

DETAILS TO FOLLOW — BE SURE TO CHECK YOUR EMAILS

******BCAR Affiliates will be sponsoring Breakfast and Prizes!******

The Times 

The Beaver County Times and
The Beaver County Association of REALTORS®
invite home buyers and sellers to help us celebrate the

COUNTY-WIDE

OPEN
HOUSE

April 13-14 & April 27-28

Be sure to visit the
Sunday's Times Homes
Section to see all the
local listings.

REALTORS®: Reserve
your open house ad
space by

April 13-14 ~ Deadline: April 9
April 27-28 ~ Deadline: April 23

Real Estate Continuing Education Requirements 2018-2020 Renewal Period

New Licensees (Licensed AFTER December 1, 2017)

All Salespersons licensed after December 1, 2017 must complete:

- The 7-Hour General Module (“The Big Picture”)
 - As well as your choice of either:
- The 7-Hour Residential Module “Gaining Insight of the Residential Market”
 - or
 - A 7-Hour Commercial Module

Other CE and Broker Classes will not satisfy the CE commitment for new real estate licensees for May 2020.

Experienced Licensees (Licensed BEFORE December 1, 2017)

Brokers and Salespersons must complete a total of **14 hours of continuing education by 5/31/20** to renew their real estate license.

The required courses for this renewal period are:

- **1.5 Hours—Property Management**
- **2 Hours —Advertising**

The remaining hours can be comprised of elective CE courses or a broker course to complete the remainder of your course work.

How can you complete your Continuing Ed?
We are thrilled that you asked!

- Attend BCAR sponsored CE that will be announced via email, newsletter & our website
 - Or
- Take your classes online at The CE Shop: (See coupon below)
 - <https://www.mybcar.com/onlineeducation.cfm>



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WEDNESDAY

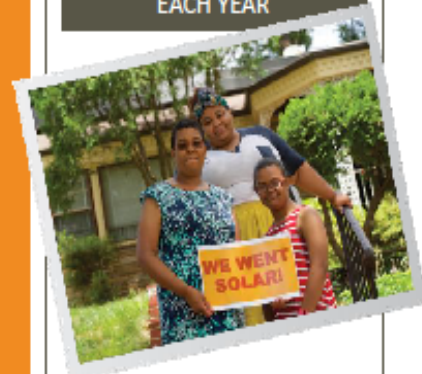
MAY 1st

6:00 PM

SLIPPERY ROCK UNIVERSITY SUSTAINABLE ENTERPRISE ACCELERATOR

165 Elm Street, Slippy Rock, PA 16057

Free parking available



SolarUnitedNeighbors.org/Beaver-Butler QUESTIONS? email: pa@team@solarunitedneighbors.org



District 9 R-Day

Presented by:

Pennsylvania Association of Realtors®
District 9 Vice President Sal Mazzocchi



Pennsylvania
Association of
Realtors®

Thursday, May 9, 2019

9:00 a.m. – 4:00 p.m.

Registration 7:45 a.m.

Continental breakfast 8:00 a.m.

Register by April 30 - \$50 per person!

\$55 per person at the door

All day event featuring **3.5 hour CE** class

"Advertising and Property Management"

Presented by *Melanie McLane*

This CE course covers the required topic for license renewal in
2020 AND includes biennial **Code of Ethics training!**

Balance for Life

with Don and Kathy Mower

Join in with posture, stretching and moving for a stress free day.

Keynote Speaker – Surprise Guest

Vendor Show with Door Prizes & Give-Aways!

- Continental Breakfast
- 3.5 Hour CE
- Code of Ethics training
- Tour of Italy Lunch
- Vendor Show
- Door Prizes & Give-Aways
- RPAC Sweepstakes
- Great location!
- Close to shopping and restaurants!

DoubleTree by Hilton

910 Sheraton Drive
Mars, PA 16046

Need a room?

Mention PA Realtors® R-Day and get a special rate of **\$124/night!**

**To register,
please call or email
Courtney Box**

(724) 285-9070

exec@butlerparealtors.com

Pennsylvania Association of Realtors® District 9 Presents DISTRICT 9 R-DAY

including continental breakfast, a continuing
education 3.5-hour class, Tour of Italy lunch, and
vendor showcase!

Date: Thursday, May 9, 2019

Time: 9:00 a.m. – 4:00 p.m.

Location: DoubleTree by Hilton
910 Sheraton Drive
Mars, PA 16046

Cost: \$50.00 per person by April 30
\$55 at the door

DISTRICT 9 R-DAY CONFERENCE

Registration – 7:45 a.m./Continental Breakfast 8:00 a.m./CE Class begins 9:00 a.m.

The CE class "Advertising and Property Management" taught by Melanie McLane will begin promptly at 9:00 a.m. This 3.5 hour course will provide the mandatory 2 hours of review of real estate advertising guidelines, both from RELRA and other regulators, and 1.5 hours of review of RELRA regarding property management. Students will review the rules and regulations of the Pennsylvania State Real Estate Commission, as well as Federal laws, such as Regulation Z, and HUD guidelines, social media, and what agents need to do to comply with these laws. They will also review RELRA regulations regarding requirements to manage property in Pennsylvania, and review Fair Housing guidelines. (Approved for 3.5 hours CE credit, includes Ethics training AND 3 hours of required Rules & Regulations education).

Mail registration with payment to: District 9 c/o PAR, 500 N. 12th Street, Suite 100, Lemoyne, PA 17043

Registrations must be received by: Tuesday, April 30, 2019.

Registration Form

Name (as it appears on your license): _____

PA Real Estate License Number: _____

Phone #: _____ E-mail: _____

Credit Card#: _____ Exp. Date: _____ CVV: _____ Zip Code: _____

Check#: _____

Lawrence County Board of REALTORS®

along with PAR District #9

"Pirates REALTOR® DAY"



Vs.



PITTSBURGH PIRATES vs. PHILADELPHIA PHILLIES

SATURDAY, July 20, 2019 @ 7:05pm

Game Ticket costs are \$41 !

Our seats are in section 2 & 4 and are 1st come 1st serve!

Any additional seats needed will be located as close as possible.

We will also put together a "Tailgate Party" prior to the game! \$9 Donation B.Y.O.B.

*Tailgate Party starting @ 3 pm and includes food & bottled water!
Details of Tailgate Party will follow to Ticket holders.*

It is "Vintage Bobblehead" Night!

A Vintage Bobblehead/1979 World Series 40th Anniversary Celebration



(First 20,000 Fans Receive A Free Bobblehead)

Tickets will be grouped by individual party sizes.
I will try to group everyone in as close proximity as possible.

Contact me ASAP to reserve your tickets!

Subject to availability. This is first come first serve.

All payments due by June 5, 2019

Hotel group reservations will be available (T.B.D.)

Please call or e-mail **Joe Carofino** for reservations or questions: **724-462-3067**
(Mail Payment to: 4647 Ellwood Road, New Castle, PA 16101) **joecarofino@gmail.com**

"Let's go BUCS"

Welcome New BCAR REALTOR® Members

BERKSHIRE HATHAWAY HOME SERVICES

Diana Marcello & Charles O'Neill-Beaver, Corporation St.

Suzanne Hunt-Beaver, Third St.

Jeniffer Navarrete-Cranberry Twp.

Jesse Kohser-Wexford

Ronald Kunik-Moon Twp.

COLDWELL BANKER

Janne Stamathis-Cranberry Twp.

Michelle Marie Famoso-Moon Twp.

DEFFENBAUGH REAL ESTATE

Maxwell Reda

HOWARD HANNA REAL ESTATE SERVICES

Cathy A. Wolford-Chippewa

RE/MAX Select Realty

Rachel Novalesi-Center Twp.

Affiliate Thank You!

Last month REI conducted Continuing Ed and a 2-Day Green Designation Class at The Hyatt Place in Cranberry. BCAR Affiliate Sponsors provided lunch and \$25 gift cards to some lucky winners in attendance. Be sure to use BCAR Affiliates and become familiar with their services and products.

Special Thank You to:

Alyssa Hartzell, AgChoice Farm Credit

Ted George, Farmers National Bank

Harry Wargo, First National Bank-Beaver

Bill Stouffer, Guaranteed Rate Affinity

Jocelyn Cilik, HouseMaster

Dean Seese, Seese Drone Services

Melissa Schiller & John Erath, ServiceLink

BEAVER COUNTY ASSOCIATION OF REALTORS®



NEW MEMBER ORIENTATION & CODE OF ETHICS TRAINING

**WEDNESDAY, JUNE 19
@ 6PM**

650 Corporation St.
Conference Room 208
(Entrance is in rear of
Huntington Bank Building in
Beaver)

RSVP by Thursday, June 13
To 724.774.4126 or
bcar3@mybcar.net



650 CORPORATION ST, SUITE 401 * 724.774.4126 * WWW.MYBCAR.COM

BEAVER COUNTY CHAMBER OF COMMERCE
ANNUAL
CONGRESSIONAL BREAKFAST
WITH CONGRESSMAN CONOR LAMB



APRIL 8, 2019
8:00 AM

Heritage Valley Health System | Coghlan Education Center
1000 Dutch Ridge Rd.

\$35 Member/ \$45 Non-Member
www.bcchamber.com

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